

About SnackSafely.com

Our Mission

SnackSafely.com is a media company focused exclusively on providing straightforward, actionable information to improve the lives of the estimated 32 million Americans coping with food allergies, 5.9 million of which are children. We strive to eliminate anaphylaxis by leveraging our online properties to educate, advocate, and connect the allergic community with products and services that help toward achieving this goal.

Our Founders

Debra and Dave Bloom began their food allergy advocacy in 2006 when their daughter, who is allergic to peanuts and eggs, started kindergarten. At the time, their school district didn't have policies in place to protect children from anaphylaxis, a serious, life-threatening allergic reaction.



With the goal of facilitating safer classrooms, Debra researched and compiled lists of allergy-friendly snacks to help busy parents comply with allergen exclusions, lists that would later evolve into the *Safe Snack Guide*. Then, relying on her professional marketing expertise, she engaged with her daughter's school district to adopt many of the food allergy policies that still protect food allergic students today.

In 2011, Dave, took leave of his position as the CTO for a

London-based financial services firm to dedicate his time to launching SnackSafely.com and developing the company's publications and partnerships. Dave designed and developed the platform that would allow the company to engage directly with food manufacturers and serves as the CEO and Blogger-in-Chief for the company.

Debra and Dave are available for media interviews, lectures, panel discussions and educational seminars.

Our Publications and Services

SnackSafely.com offers three primary publications that serve the food allergy and K-12 school communities with important information that help safeguard those with food allergies in their everyday lives:

- The SnackSafely.com Blog is the internet's primary source of food allergy news and advocacy targeted at providing readers with the information they need to stay safe and thrive;
- A family of *Guides* comprise the de facto standard allergyfriendly food lists used by thousands of schools and tens of thousands of families nationwide to help keep common allergens out of the home and classroom;
- The Allergence product screening service, an interactive resource providing consumers with detailed, easy to understand information regarding how 11 of the most common allergens are processed during the manufacture of thousands of food products.

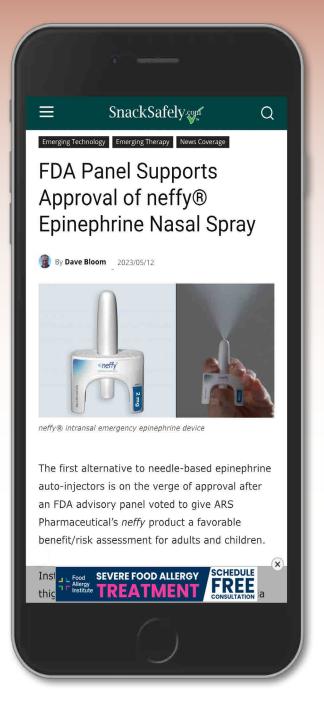
About the SnackSafely Blog

The SnackSafely.com blog is a comprehensive destination for news and advocacy on issues of concern to the food allergy community, drawing thousands of visitors each day. Topics covered include progress toward treatment and a cure for food allergy and anaphylaxis; innovations in emergency epinephrine delivery; commentary and advice regarding safety, procedures and school policies; general news of interest to the community; vetted allergy-friendly food products, et al.

Over a dozen years of content and top Google search placement ensures a constant flow of newly diagnosed readers into our ecosystem.



We publish 1-3 articles on weekdays and cross-post each article to our social media properties and over 30 closed Facebook and LinkedIn food allergy discussion groups, drawing a large, nationwide audience with diverse needs and views.



About the Safe Snack 🗸 Guide

The family of Safe Snack Guides is designed to provide packaged food options (not just snacks!) to individuals with food allergies and intolerances and acceptable alternatives to be used as part of an allergen exclusion policy for classrooms, youth sports leagues, camps, scouting groups, etc. Where people congregate and consume food in the presence of allergic individuals, the Guide provides options to help foster inclusion and limit the opportunities for contact exposure.

The Guides are used by families, schools, hospitals, cafeteria planners and entertainment venues among others providing a medium for nationwide exposure.

Content

Each Guide offers an extensive catalog of foods selected from over 3,000 commonly available products. Editions include:

- Peanut & Tree Nut Free
- Milk (Dairy) Free
- Sesame Free
- Gluten Free
- Over 9,000 Custom Guides tailored for any combination of specific allergen restrictions by our readers.



Product Information

A symbol preceeding each entry indicates the allergens that product is marketed free from or manufactured in a facility free from. Entries are followed by abbreviations indicating whether the product has received industry recognized kosher, organic, non-GMO or gluten-free certifications, and when clicked, launch the corresponding Allergence page providing significantly more information.

Organization

Each Guide is organized into more than 40 convenient food categories including:

- Pretzels
- Frozen Foods
- Peanut Butter Alternatives

- Potato Chips
- Nutraceuticals
- Baby & Toddler Food

- Fruit Snacks
- Chocolate
- Baking Mixes & Flour

- Cookies
- Ice Cream
- Trail Mixes, Granola & Seeds

- Crackers
- Dips & Salsa
- Nutrition and Energy Bars
- Prepared FoodsHealth Foods
- Breakfast Cereals

Geographic Coverage

The Guide is intended for use in the United States and is comprised solely of products that are labeled for and sold in the US. Canadian, UK, and EU versions are in development.

2024 Safe Snack Guide Metrics

Downloads

Total number of individual downloads from website

141K

Estimated Number Redistributed

~280K

Roughly 2 copies emailed for every copy downloaded

About allergence Product Screening Service

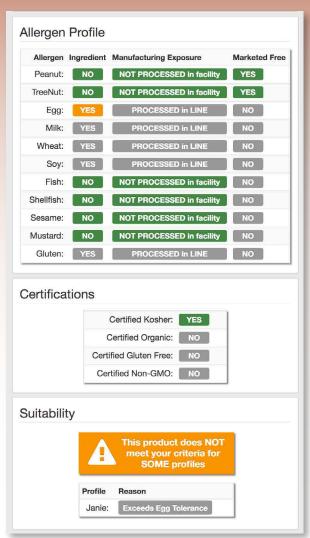
Going Far Beyond the Label

Despite common misconceptions, precautionary allergen label warnings like "May contain traces of peanuts" and "Manufactured on equipment that processes milk" are entirely voluntary; there are no guidelines for when they should be used, how they should be worded, or where they should appear. Some manufacturers opt to include them, many major brands don't, and still others warn for one allergen and not another. The absence of these warnings does not mean the product is safe, even when omitted by large, well-known manufacturers.

By leveraging our relationships with over 200 responsible manufacturers that each provide us with detailed allergen processing information, *Allergence* fills the gap left by lax US labeling requirements.

Broad Allergen Coverage

The interactive service screens for 11 allergens including the "Top 9" (peanuts, tree nuts, eggs, milk, wheat, soy, fish, shellfish, and sesame) as well as mustard and gluten.



Comprehensive Allergen Data

For each product, Allergence reports which allergens are *ingredients*, which are *processed in the manufacturing line* or facility, and which the manufacturer explicitly markets the product as free from. The service also details special handling to prevent allergen crosscontact, and indicates whether the product bears *kosher*, *organic*, *glutenfree* and *non-GMO* certifications from industry recognized authorities.

Browsing for Products

Users can browse products by category, manufacturer or text search. For each product, Allergence provides an allergen profile, listing of certifications, product images and descriptions, label warnings, ingredient lists, and links to the manufacturer website, store finder, and Amazon page.

Tailored for Families

When users choose to enter profiles describing the allergen restrictions for each member of their family, Allergence will indicate when specific products meet the dietary restrictions for every member, some members, or none at all.

2024 Allergence Metrics

Unique Visitors: 217K Manufacturers: 213 Website Referrals: 128K Registered Users: 17K Products: 3.2K Amazon Referrals: 51K

About the SnackSafely Manufacturer Partnership

Purpose of the Partnership

Due to shortcomings in the FDA's allergen labeling regulations, consumers concerned with food allergies and intolerances cannot rely on the label alone to trust that a product is safe from their allergens of concern. In response, SnackSafely.com has developed a proprietary platform that enables manufacturers to supply ingredient and allergen processing information in a straightforward, uniform, and unambiguous way.

Manufacturers gain access to the platform by joining the *SnackSafely.com Manufacturer Partnership*. In return for the full disclosure of their allergen processing practices, all qualifying products earn free listings in the *Safe Snack Guide* and *Allergence* product screening service providing opportunities to engage tens of thousands of consumers concerned with food allergies. Membership is entirely free.

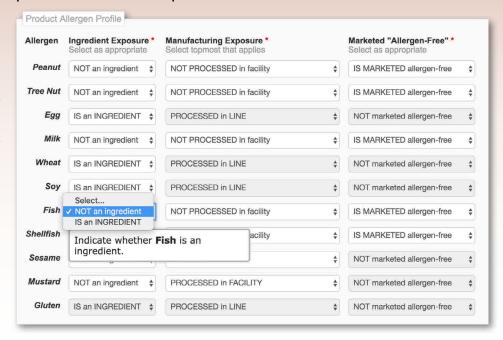
Manufacturer Qualifications

To qualify, manufacturers must:

- Have engaged in business at least 3 months;
- Sell their products in the US and label their products according to FDA/FALCPA standards;
- Offer direct internet sales to customers in the contiguous 48 states or offer their products in brick & mortar outlets in at least 4 states;
- Agree to our Terms of Service and Privacy Policies which include stringent disclosure, update and reporting requirements;
- Agree to certify their product information at least every 90 days to maintain compliance.

Simple Data Entry

A portal specifically designed for manufacturers is accessible from the internet via any standard browser. Data entry is simple, straightforward, and generally takes a few minutes per product once the required information is assembled.



Website and Product Badges

Manufacturers accepted to the Partnership earn the right to display the SnackSafely.com website badge which must be placed prominently on the manufacturer's site. The badge assures consumers that the manufacturer is a member in good standing.

Badges with QR codes are also available for direct placement on product packaging.

Click for detailed allergen processing information